

**Effectiveness of Integrated Bussiness
Applications in Organizational Excellence**

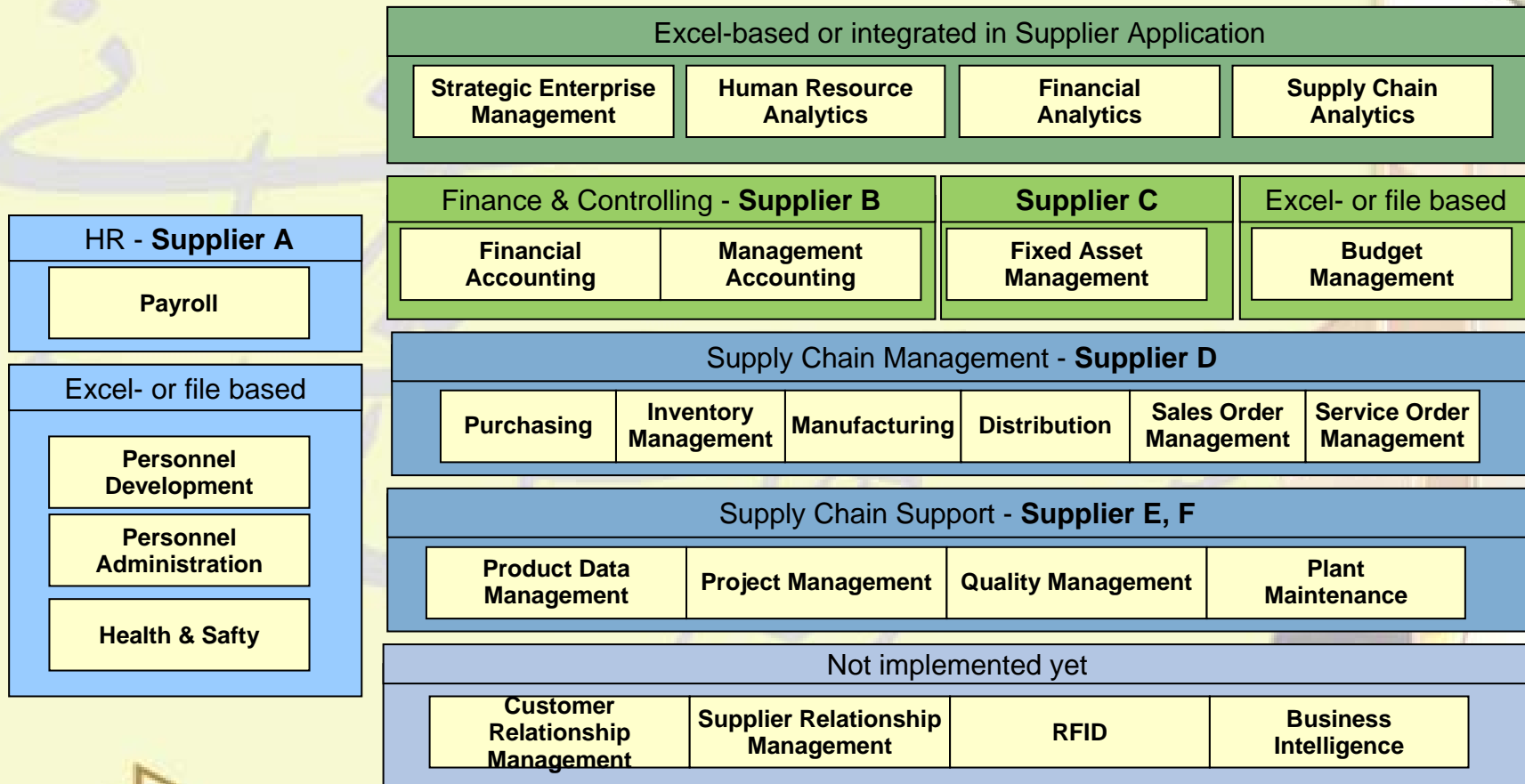
Professor Norbert Fellner



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Too many Business Applications leading to



non integrated Processes and additional cost on all levels in a company

One Business Application with integrated Processes is Organisational Excellence and leads to

Supplier A

Analytics	Strategic Enterprise Management	Financial Analytics	Supply Chain Analytics	Human Resource Analytics		
Financials	Financial Accounting	Management Accounting	Fixed Asset Management	Budget Management		
Human Resources	Payroll	Personnel Development	Personnel Administration	Health & Safety		
Supply Chain Value Generation	Purchasing	Inventory Management	Manufacturing	Distribution	Sales Order Management	Service Order Management
Supply Chain Support	Product Data Management	Project Management	Quality Management	Plant Maintenance		
Services	Customer Relationship Management	Supplier Relationship Management	RFID	Business Intelligence		

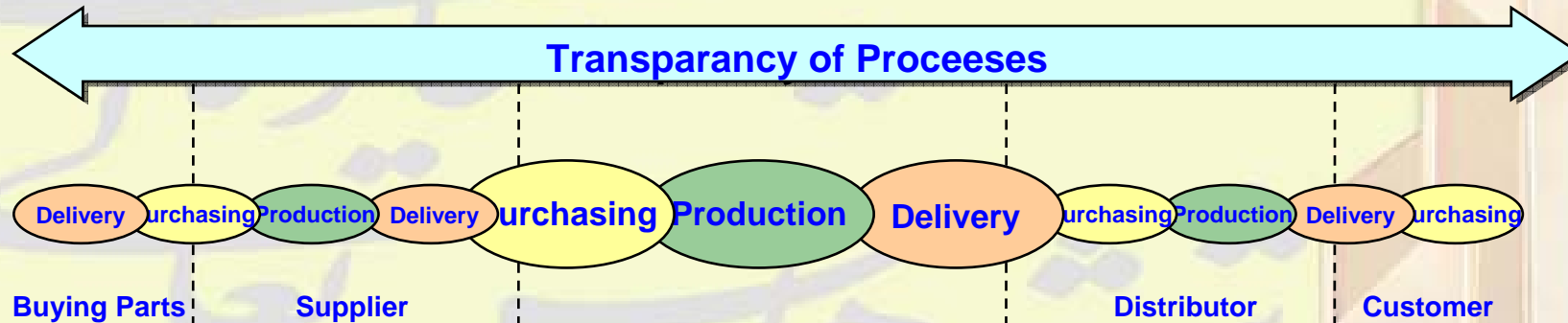
- cost reductions
- higher productivity
- more efficiency
- faster Go to Market



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Organisational Excellence provides Benefits



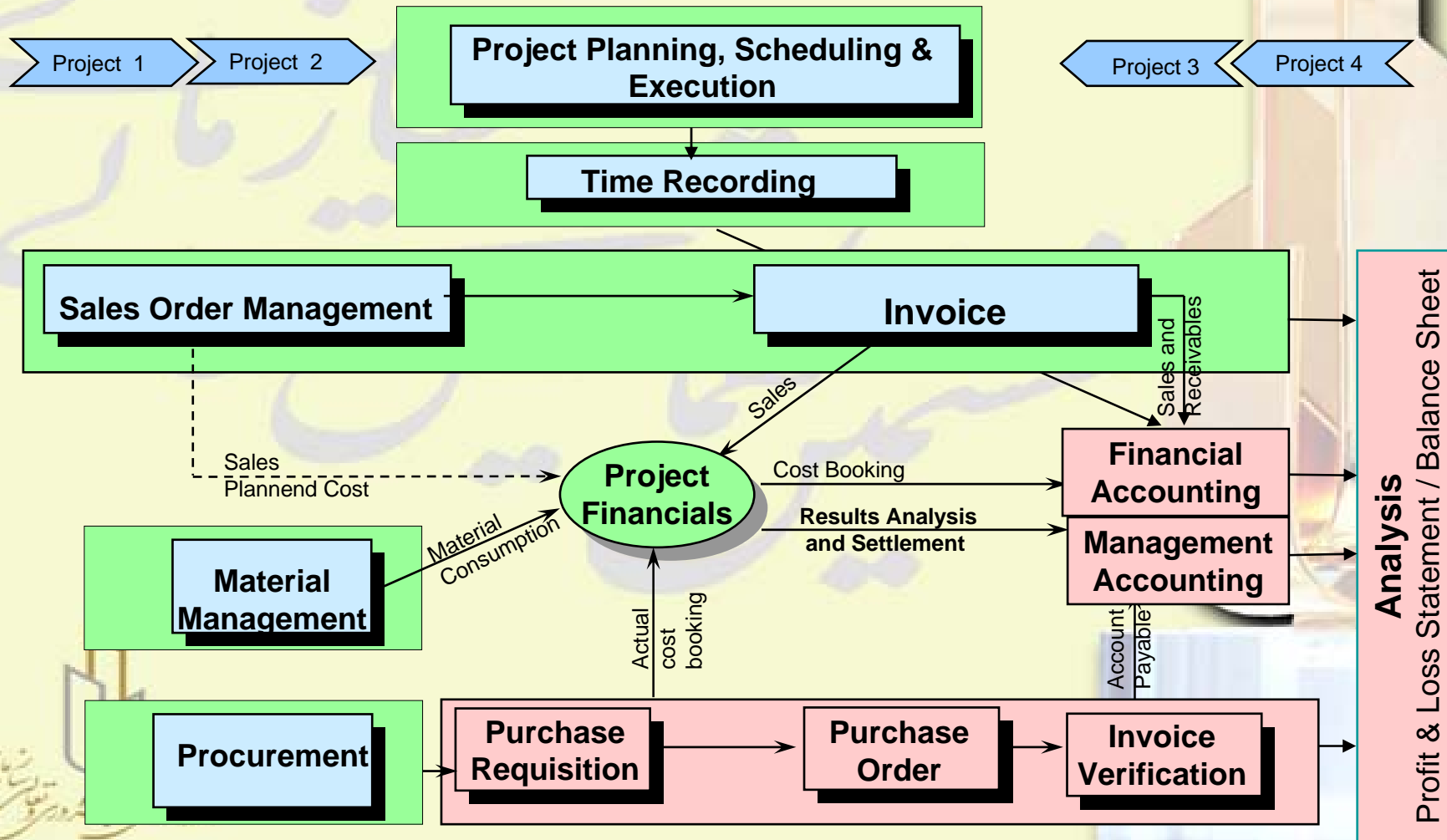
<u>Improvement</u>		<u>Improvement</u>	
▪ Lead time of Orders	30% - 50%	▪ Reduction of Cost	25% - 30%
▪ Delivery on Time	16% - 28%	▪ Efficiency of Outputs	20% - 30%
▪ Reduction of Inventory	25% - 60%	▪ Increase of Productivity	10% - 16%
▪ Accuracy of Forecast	25% - 80%	▪ Improve Utilizations	10% - 20%

and increase your competitiveness

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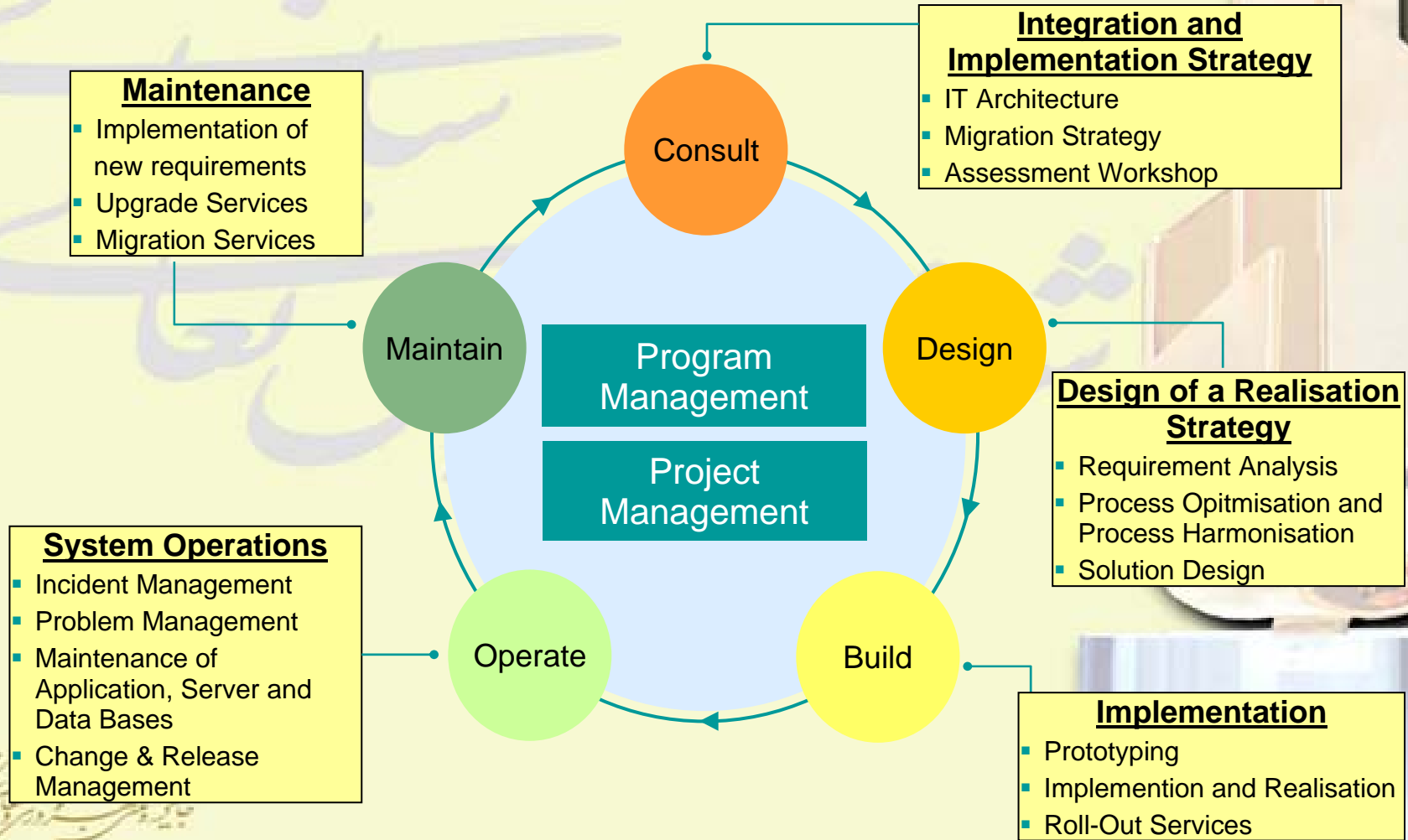
The Role of a Business Application: To provide transparency, accuracy and reliability to reduce cost



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Project Excellence is a pre-requisite for Organisational Excellence



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